

# KHAN MUHAMMAD SAQIFUL ALAM

344, Road 5, Avenue 3, Mirpur DOHS, Dhaka - 1216

Email: saqiful@gmail.com, Cell Phone: +8801798615115, +8801817529234

Date of Birth: 29<sup>th</sup> August 1988; Nationality: Bangladesh

LinkedIn: [bd.linkedin.com/in/saqifulalam](http://bd.linkedin.com/in/saqifulalam); Personal Website: <http://sqinsu.weebly.com/>

## Education

- 2011 - 2012**      **Manchester Business School - University of Manchester**  
MSc. Operations, Projects and Supply Chain Management  
Results: Degree with Distinction; Dissertation Focus: Analytics and Risk Management  
Achievement: Scored the class highest in 2 courses and the second highest in dissertation thesis
- 2007 - 2010**      **Institute of Business Administration - University of Dhaka**  
Bachelors in Business Administration (BBA): Major - Finance, Minor - Economic  
Cumulative Grade Point Average: 3.55 out of 4 (Major GPA = 3.67)

## Relevant Work Experience

- Jan' 2013 - Present**      **North South University (NSU) - Bangladesh**  
*Lecturer in Operations and Decision Support Systems*  
Department of Management, School of Business and Economics  
Courses - Decision Support Systems (Course Coordinator), Operations and Supply Chain Management, Applied Statistics (Course Coordinator)  
Awarded Teaching Excellence Award 2015  
In-charge of developing Center for Data Analytics for School of Business and Economics
- Sept' 2017 - Present**      **Light Castle Center for Advanced Learning**  
*Corporate Trainer*  
Taking training sessions for professionals on Business Analytics, Marketing Analytics, Web Data Analytics and sessions on data analysis and basic machine learning using R and Python (machine learning topics include classification trees, sentiment analysis, text mining)
- Jul' 2017 - Present**      **Google Business Group Sonargaon**  
*Google Analytics Trainer*  
Taking sessions on Google Analytics for startups in order to help them grow and make an impact to the economy
- Aug' 2015 - Present**      **10 Minute School**  
*Adviser of 10 Minute University Project*  
Developing introductory university courses in Bangla for all the subjects taught in Bangladesh and provide free access to these courses.  
Lecture Videos: <http://10minuteschool.com/university/courses/finance>

- 9th – 11th Mar’ 2018**      **Advanced Certification for Management Professionals (ACMP)**  
*Trainer on Business Intelligence and Analytics*  
 Took sessions on Business Intelligence and Analytics for mid-level IT managers, as part of a World Bank funded Ernst and Young project for skill development of IT managers.
- Sept’ 2015 – May’ 2016**      **Bdjobs Training**  
*Corporate Trainer*  
 Training entry and mid-level business professionals on Business Plan Development and Business Process Improvement  
 Trainer Profile Website:  
[http://bdjobstraining.com/trainer\\_details.asp?TrainerId=4261](http://bdjobstraining.com/trainer_details.asp?TrainerId=4261)
- 8th – 9th Nov’ 2013**      **Leveraging Information and Communication Technology (LICT) program by ICT ministry (World Bank Funded Project)**  
*Trainer of Operations Management and Financial Forecasting.*  
 Topics Covered – Business Process Management, RACI Matrix, Forecasting based on financial statements and Business Plans
- Mar’ 2012 – Aug’ 2012**      **Tobias Rosinski Business Analysis and Consulting [UK]**  
*Intern Analyst*  
 Worked in building a real-life simulation model and then suggest process improvements for the pass application office of Manchester Airport
- Feb’ 2011 – Apr’ 2011**      **International Development Enterprise (iDE) – Bangladesh office**  
*Finance Intern*  
 Created project and proposal budgets for rural and urban development projects and farmers’ capacity building projects

## Relevant Research and Publications

1. Hasnin, N. E., Tanim, T. R., & **Alam, K. M. S.** (2017). A Study on Selected Firms of the Apparel Industry to Find Out the Motive Behind Firms to Exercise Corporate Social Responsibility–‘To Buy Goodwill’or ‘Out of Good Intention. *Australian Academy of Accounting and Finance Review*, 2(1)
2. Bahar, V. S., **Alam, K. M. S.**, Mahfuz, I., & Khan, T. (2015). Utilization Of Value Stream Analysis To Implement Redefined Value: A Social Business Perspective. *Review of Business and Finance Studies*, 6(2)
3. **Alam, K. M. S.**, Wali, F. I., Hossain, S., & Wali, M. M. I. (2015). Use of multi-criteria decision analysis for location decision: Developing a risk reaction spectrum. *The Journal of Developing Areas*, 49(6)
4. Wali, I., Faisal, M., Hannan Chowdhury, A., **Alam, S., Muhammad, K.**, Wali, M.M.I. & Islam, M. (2014). Collaborative Education: New Frontier for Future Education and Yunus Social Business. *Business Education & Accreditation*,6(1)

## Current Research Projects:

1. A research project to explore data management and analysis capacity of startups in Bangladesh – a project funded by Junction Bangladesh
2. A behavioral experiment to investigate whether nudging or knowledge of biases lead to more rational behavior of stock market investors in the differing time periods.

## Professional Qualifications

**Google Analytics Individual Qualification Certified – Expires on Jan 2019**

**Certified Member of Chartered Institute of Logistics and Transportation (CILT)**

### Verified Online Certifications –

1. Data Analysis and Statistical Inference [Online course offered by Duke University] - <https://www.coursera.org/verify/7VLCRGSJ2A>
2. R Programming [Online course offered by John Hopkins university] - <https://www.coursera.org/verify/9NDKCKP3YE>
3. Behavioral Economics in Action [Online course offered by University of Toronto] - <https://verify.edx.org/cert/09e80087dfa34b31b15966573e4c45de>

## Standardized Test Results

**GMAT –** Test Date: 18 May 2014

GMAT ID: 100002332047

Verbal: 35, Quantitative: 49, Analytical Writing: 5.0, Integrated Reasoning: 4;

Total: 700 (89%)

**IELTS –** Test Date: 26 August 2017

Test Report Form Number – 17BD007400ALAK001A

Listening: 9.0, Reading: 9.0, Writing: 7.5, Speaking: 8.0

Overall Band Score: 8.5

## Additional Skills

*Professional Software and Programming Language Expertise:*

- Python – Data Scraping, Data Mining, Web Harvesting and basic Machine Learning
- R – Data Analysis and basic Machine Learning
- Simul8 – Discrete event simulation (DES) software.
- MySql – Basic queries.
- iThink, Stella – System dynamics simulation software.
- IDS (Interactive Decision Support) – Multi-criteria decision support software.
- CrystalBall Add-in of Microsoft Excel - Focuses on Simulation in Excel.
- VBA of Microsoft Excel – Focuses on creating Macros in Excel.

Proficient in using Microsoft Office (Word, Excel, PowerPoint, Access, Publisher), Microsoft Project, Microsoft Visio, SPSS, Minitab, Enthought Canopy, R Studio, Analytica.

## Other Achievements And Awards

- The University of Manchester Application Merit Application Award –2011.
- The Daily Star Outstanding Results Award for A' Levels– 2006.

## References

Dr. Dong Ling Xu

Professor of Decision Sciences and Systems, Room F37, Manchester Business School East, Manchester, M13 9PL, UK

Phone: +44161 275 0941, Email: [ling.xu@mbs.ac.uk](mailto:ling.xu@mbs.ac.uk)